

Your specialist  
for used mobile cranes.

**ALLKRAN**  
Hellmich GmbH



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# Buying used cranes is a matter of trust.



## Take advantage of our independence and experience.

We have 40 years of experience in the trade with used mobile cranes. Accordingly, we know what is important when buying used cranes. The price is only one criterion. It is much more demanding to determine the optimum crane for your needs in the long term. Factors such as quality of the used crane, availability of spare parts or operating and maintenance costs are central. Benefit from our experience and let us advise you independently.

## Why buying a pre-owned crane

A good used crane brings the same benefits in operation as a new crane. This with a considerably lower capital investment at the same time. This results in a faster amortisation of the

crane. The crane operator's economic risk is reduced and he can also cope with low crane utilisation.

## Watch out when buying a used crane.

In addition to the price, the condition of a used crane is central. Because only with an operational crane can money be earned. That's why you won't find any cheap scrap goods with us. We stand for quality and are also there when a spare part or technical advice is needed.

In order to be able to offer you a high quality used crane, we invest a lot of time and effort (crane inspection with 130 test points, overhaul in our own specialist workshop, independent TÜV and DEKRA approval). Our experience shows that it is worth it.



# 40 years of experience in the used crane trade.



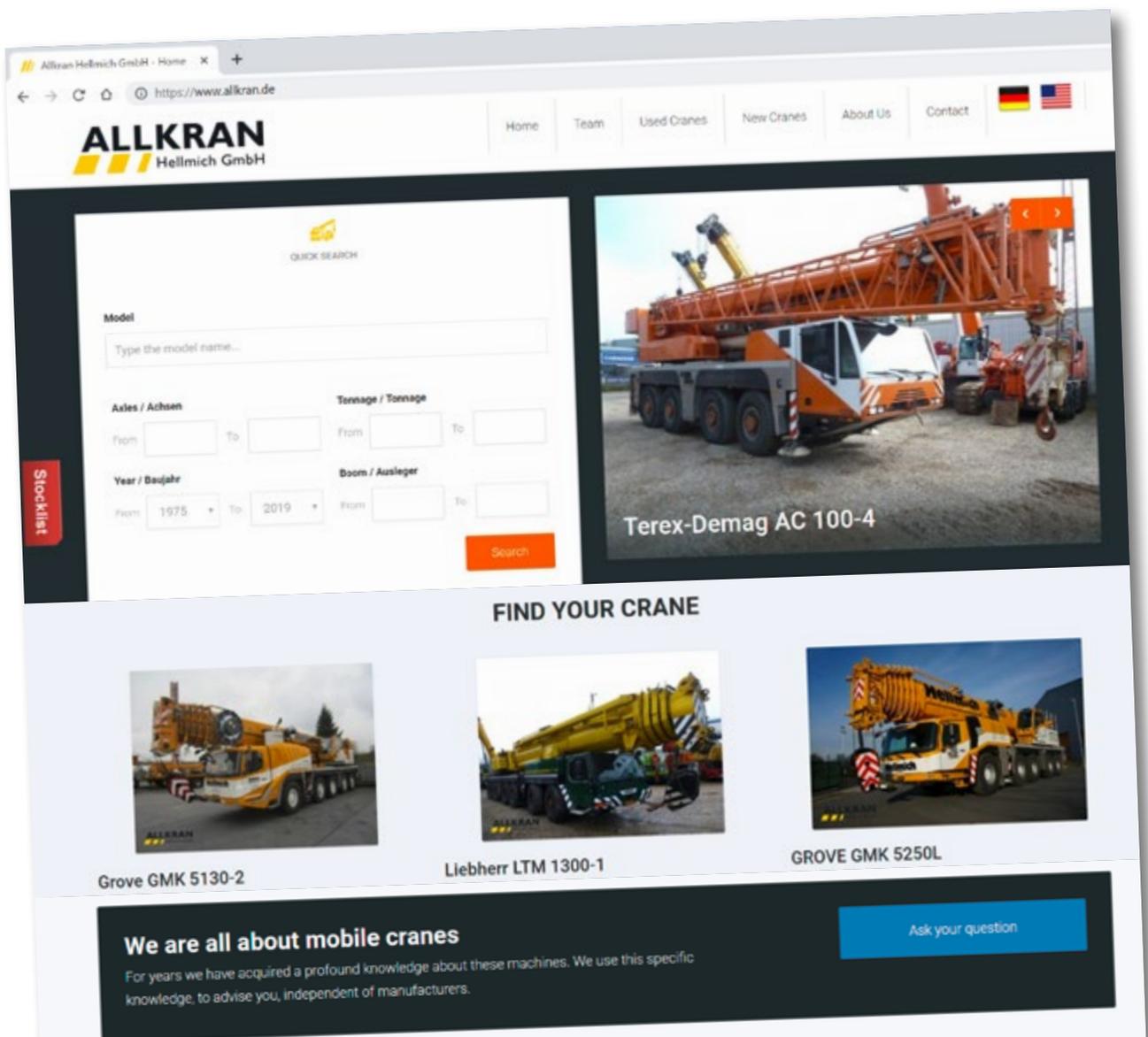
## ALLKRAN Hellmich sets standards in the purchase of used cranes.

We have over 40 years of experience in trading used mobile cranes of all brands. Since 1980 we have sold more than 3'500 used cranes all over the world. Our customers associate the ALLKRAN brand with quality, reliability and customer service. From advising the customer before the purchase, through delivery and transfer of the used crane if necessary, to supporting the customer after the purchase over many years, we keep our promises.

We are not intermediaries who are only interested in short-term profit. ALLKRAN has a specialist workshop with state-of-the-art infrastructure such as a brake tester and crane test site. We have specialized staff with many years of

experience. And last but not least, numerous mobile cranes from a wide range of manufacturers are always available for test drives. Many of our used cranes are rented out with our own personnel in the Frankfurt area, Germany. This ensures that they are always ready for use and in perfect technical condition.

The detailed incoming inspection, professional maintenance and repair as well as the independent acceptance of the used crane guarantee quality. Comprehensive crane documentation is for us a matter of course for us and ensures transparency.



# Company history

## Allkran Hellmich GmbH

|           |  |
|-----------|--|
| June 1980 | René Hellmich founds the company Allkran Hellmich GmbH based in Griesheim near Darmstadt, Germany. The purpose of the company is the purchase, reconditioning and subsequent marketing of used cranes of all manufacturers. Already in a few years the location should become too narrow ...   |
| Feb. 1981 | Closing of a framework agreement with a large German crane manufacturer for the marketing of used cranes, which the latter had had to take in payment. Establishment of a sales organisation for used cranes, sale of the first cranes overseas and to the Arab Emirates, hiring of the first employees for demonstrations and service.  |
| 1984      | Delivery of a 40 tonne truck-mounted crane to Ghana. During the briefing and handover the military putsched in the country and the employees fled with the crane into the bush.  |
| 1985      | Visit of a trade delegation from China, conclusion of a contract for the delivery of 400 used cranes, handover of the first cranes in Shanghai.  |
| 1986      | Move to the current location in Riedstadt, Germany, where 13,000 m <sup>2</sup> of space is available. New construction of workshop, paint shop, steel construction, spare parts warehouse and test area for cranes. Around 50 used cranes were permanently on display at that time. The first used cranes catalogue with 100 pages is published in 2 languages as a house magazine.   |
| 1987      | Sale of the first cranes to Spain, establishment of a sales and service organisation in Spain.   |
| 1989      | Foundation of Allkran Hellmich Iberica S.L. based in Barcelona as an independent subsidiary with its own service technicians.  |
| 1990      | 10 years Allkran Hellmich GmbH, more than 800 cranes have been delivered in the past years.  |
| 1992      | Allkran Hellmich GmbH presents at the BAUMA in Munich, Germany a new crane concept on series trucks with 35 tons lifting capacity. Allkran Hellmich GmbH becomes the dealer of the truck-mounted cranes developed in-house and produced by Luna SA in Spain. Development of our own crane program with a lifting capacity of 20-120 tons.  |
| 1995      | BAUMA booth with presentation of 5 world novelties, among others presentation of the 1st truck superstructure crane with 60 tons lifting capacity on a 4-axle truck chassis. Dealer agreement concluded with Marchetti, Italy, for the marketing of the Marchetti „Trio“, the world's first mini crane that could also be used as a forklift and lifting platform (hence the name „Trio“). Delivery of the Hellmich-Luna AT 50/34 to the Darmstadt fire brigade - the crane is still in service today. |
| 1998      | Mr. Luna sen. suffers a stroke and the cooperation with Luna S.A. in Spain ends.   |
| 2000      | 20 years Allkran Hellmich GmbH is celebrated with a big Open Day. Sennebogen is now building the truck-mounted superstructure cranes for Allkran Hellmich GmbH. Establishment of a new distribution network for new truck-mounted cranes. The first Sennebogen HPC 35 truck-mounted cranes are delivered.  |
| 2001      | Presentation and sales launch of the Sennebogen HPC 40 truck-mounted crane at BAUMA in Munich, Germany (HPC stands for „High Performance Crane“). Development of a concept for truck-mounted cranes with a lifting capacity of 70 and 100 tons (this concept is later licensed to Tadano-Faun, TEREX (today DEMAG) also brings the Roadmaster onto the market 12 years later with the help of Allkran Hellmich GmbH).  |
| 2002      | Inauguration of a new production hall for superstructure cranes and presentation of the new HPC crane series.  |



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- 2003 To date, more than 3,000 cranes have been sold all over the world. Financing for new cranes is no longer possible due to the economic crisis that followed 9/11. The sale of new equipment is discontinued and the cooperation with Sennebogen terminated. „Back to the roots“ is the order of the day.
- 2005 René Hellmich takes a break and joins the 9 participants of the „Mekong Expedition 2005“ (see [www.mekongexpedition2005.de](http://www.mekongexpedition2005.de)). The activities of Hellmich Kranservice GmbH are expanded and the company's own vehicle fleet increased.
- 2007 The used crane business is restarting, but due to the worldwide uncertainty after 9/11 and the various trouble spots all over the world, investments are being made cautiously.
- 2008 Foundation of the HPC Crane Group as a holding company for the group of companies and splitting of activities into the individual business areas of rental (Hellmich Kranservice GmbH), trade (Allkran Hellmich GmbH) and service (HFT GmbH). René Hellmich is appointed expert for mobile cranes. Specialisation“ in the „taxi crane“ and „high-speed crane“ segments will be expanded. Back in 1992, René Hellmich's idea of mounting a telescopic crane on a normal truck chassis was smiled at.
- 2009 The global financial crisis culminates in the Lehmann bankruptcy. Once again, no more investments and therefore no more crane sales are possible, the international crane trade practically comes to a standstill. More than 20 cranes already sold are no longer accepted and paid for by the buyers and their banks. Numerous leasing companies give up, Landesbanken are nationalised. Suddenly the yard is full of cranes that no one wants or can afford anymore. René Hellmich and Bernhard Vogel develop the idea of financing with the help of private investors and independently of banks and leasing companies. CRANTEC AG, privately owned by Bernhard Vogel, is taking over the financing and long-term leasing of part of the Hellmich Kranservice GmbH fleet. A new partnership is established, international trade is from now on conducted with joint forces, whereby the vehicle fleet in Germany functions as a rolling warehouse.
- 2013 Together with Terex, the Roadmaster project will be realized, in which the AC 100 superstructure known from Terex will be fused with a Mercedes series chassis. As a result, the first truck-mounted superstructure crane with a lifting capacity of 100 tonnes and a 60-metre telescopic boom is ready for marketing.
- 2015 35th company anniversary and the 60th birthday of René Hellmich coincide and are celebrated in June in Riedstadt. Allkran Hellmich GmbH and Marchetti develop the MTK 40 truck-mounted crane.
- 2017 CRANTEC AG takes over the shares of Allkran Hellmich GmbH from HPC Holding GmbH and René Hellmich respectively. The previous activities of CRANTEC AG and Allkran Hellmich GmbH in the field of international crane trading and the sale of new equipment from the manufacturer „Marchetti“ are to be bundled and intensified from now on. Gunnar Heinrich, long-time employee of René Hellmich and to date authorized signatory of Hellmich Kranservice GmbH and Allkran Hellmich GmbH, is appointed managing director of Allkran Hellmich GmbH.
- 2019 New edition of the software solution developed by Allkran Hellmich GmbH for more than 20 years. The website of Allkran Hellmich GmbH will be revised, from now on customers will be able to call up a lot of detailed information about the available used cranes themselves. A new sales concept for various submarkets is implemented. The CRANTEC - Allkran Group is the exclusive representative of the Italian manufacturer Marchetti for Switzerland, Austria and Germany. Participation at the NUFAM in Karlsruhe.
- 2020 Allkran Hellmich GmbH celebrates 40 years of used crane trade, details to follow.



Customer service & spare parts,  
worldwide, for all brands.

**ALLKRAN**  
Hellmich GmbH

**Even the best crane needs the help of a specialist.**

To ensure that a fault is correctly diagnosed and then rectified efficiently, you can request our specialist staff for maintenance and repair work at home as well as abroad.

Because our staff works daily on different makes and models, they can draw on a wealth of knowledge and experience and usually know any weak points as well as the solution to rectify a fault. Damaged parts are either replaced by original parts or repaired at low cost.

Due to the ongoing training of our employees and the close, long-standing cooperation with established manufacturers, we have a team of specialists at our disposal who have the necessary know-how, regardless of whether it is an older or current crane vehicle.



# Used crane purchase: That's what we offer.

## 1 Independent expert advice & large selection

We are specialists for mobile cranes and independent of manufacturers. Accordingly, we can advise you objectively and professionally. Describe your requirements to us. We offer used cranes from various manufacturers and show you their advantages and disadvantages. You decide.

## 2 Incoming inspection & test report

The used crane delivered to us is subjected to an incoming inspection in our specialist workshop, which covers more than 130 inspection points. The result of the incoming inspection is recorded in a test report. This allows the condition of a used crane and any necessary repairs to be reliably assessed.

## 3 Overhaul

On the basis of the test report, a decision is made as to which investments are to be made in the used crane. Qualified specialist personnel eliminate any existing defects or carry out maintenance work. A detailed report is prepared on the scope of the overhaul and maintenance work as well as any spare parts used.

## 4 Repainting

Our specialist workshop also has the possibility of professionally painting a used crane. After thorough cleaning, the crane is prepared for painting. Basically, we apply a filling primer and seal all sheet metal and body parts with an approx. 1-2 mm thick underbody or stone chip protective layer. Afterwards we paint 2x with top coat in passenger car brand quality, on request in your company colour and with your lettering or logos.

## 5 Inspection & Test

After overhauling or maintenance and, if necessary, painting, the used crane is tested in practical operation on our test site and prepared for subsequent acceptance by the expert. We specifically test the brakes and the load torque limitation under load and run through all setup states and boom configurations of the crane. This ensures that the software works trouble-free, that all sensors function properly and that the hydraulic lines are tight.

## 6 TÜV / DEKRA acceptance test

After the used crane has been overhauled, adjusted and successfully tested by us, the inspection and acceptance of the crane vehicle is carried out by an independent TÜV or DEKRA expert or a crane expert authorised by the trade association (UVV).

## 7 Delivery & Training Crane Driver

Within the scope of delivery of the used crane to the customer, any special requests will be realised. For example, the used crane is specially prepared for use in cold or hot regions or special spare parts packages are put together. The new crane operator also receives technical instruction. This can take place on site or at the customer and usually takes 1 to 2 working days.

## 8 Customer service, worldwide

We guarantee customer service for all crane vehicles supplied by us on your construction sites at home and abroad. Qualified fitters with special tools for inspection, maintenance and repair are at your disposal wherever you need us. Our authorised workshops are also available to assist you.

## 9 Spare parts supply, worldwide

We supply spare parts for the crane purchased from us, regardless of make or year of manufacture, worldwide. Due to our specialization we can name the necessary parts to you and usually also procure at short notice as well as coordinate the supply abroad if necessary. On request, we can also put together a spare parts package for you. This guarantees the operational readiness of your used crane even in the remotest areas of the world.

## 10 Transport & Shipping

We will take care of the entire transport process for you or the export/import of your used crane, from obtaining the necessary travel permits from us to the seaport, to obtaining the necessary documents for customs and shipping to the request for quotations for shipping to the destination of your choice.



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